

## Message Text

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ORIGIN EB-07

INFO OCT-01 EA-06 NEA-09 ISO-00 SSO-00 NSCE-00 INRE-00

AGR-05 CIAE-00 COME-00 INR-07 LAB-04 NSAE-00 SP-02

STR-01 TRSE-00 CIEP-01 FRB-03 OMB-01 SS-15 NSC-05 L-02

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DRAFTED BY EB/FTD:AJWILLIAMS:AC

APPROVED BY EA:LEEDMOND

NEA/PAB:GJONES

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O R 101747Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL KARACHI IMMEDIATE

INFO AMEMBASSY ISLAMABAD

AMEMBASSY SEOUL

AMEMBASSY TAIPEI

AMEMBASSY MANILA

AMEMBASSY BANGKOK

C O N F I D E N T I A L STATE 053069

E.O. 11652: GDS

TAGS: EAGR, EFIN, ETRD, KS, RP, TH, PK, TW

SUBJECT: COTTON CONTRACT PROBLEM

REFERENCE: ISLAMABAD 2019 (NOTAL)

1. MR. WILLIAM LAWSON, U.S. COTTON MERCHANDISER (OR SHIPPER), PAST PRESIDENT OF COTTON COUNCIL INTERNATIONAL AND PRESIDENT OF W.C. LAWSON COMPANY, GASTONIA, N.C., WILL BE DEPARTING GENEVA TO ARRIVE IN KARACHI TUESDAY, MARCH 11, VIA SWISS AIR 314 AT 0530 HOURS.

2. MR. LAWSON WILL ATTEMPT TO SEE GOP OFFICIALS TO  
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DISCOURAGE "NEW SALES" OF PAKISTANI COTTON AT PRESENT LOW

PRICES TO EAST ASIAN MILLS, PRINCIPALLY IN KOREA, ROC, THAILAND AND THE PHILIPPINES, WHICH ARE NOT HONORING COTTON CONTRACTS WITH U.S. SHIPPERS FOR HIGHER PRICED COTTON.

3. LAWSON WILL CONTACT MR. BORJI JOHANSSON, NOW IN KARACHI, ROOM 718, INTERCONTINENTAL, WHO IS OSAKA AGENT FOR SEVERAL LARGE U.S. COTTON SHIPPERS. JOHANSSON HAS ALREADY SEEN HABIB OF THE COTTON EXPORT CORPORATION, AND REPORTEDLY, HE WAS WELL RECEIVED.

4. LAWSON WAS UNABLE TO OBTAIN PAKISTANI VISA IN GENEVA, BUT WAS ASSURED THAT ARRANGEMENTS COULD BE EASILY MADE UPON ARRIVAL IN KARACHI. IF HE HAS DIFFICULTIES, REQUEST CG EXTEND ANY ASSISTANCE REQUIRED. CG MAY WISH TO CONTACT JOHANSSON WHO WILL BE MEETING LAWSON.

5. LAWSON WILL CONTACT BRYANT, SHORTLY AFTER ARRIVAL, AND WILL PRESUMABLY WISH APPOINTMENTS WITH COTTON EXPORT CORPORATION AND PERHAPS OTHER LOCAL OFFICIALS. REQUEST CG PROVIDE ANY ASSISTANCE NECESSARY IN OBTAINING THESE APPOINTMENTS.

6. AFTER ASSESSING SITUATION IN KARACHI, LAWSON MAY DECIDE TO CONTINUE TO ISLAMABAD. IF SO, HE WILL PROBABLY WISH TO SEE COMMERCE MINISTRY SECRETARY NAIK. REQUEST EMBASSY PROVIDE ANY ASSISTANCE NECESSARY IN OBTAINING APPOINTMENTS, COORDINATING SCHEDULE WITH CG KARACHI.

7. SINCE ISSUES DISCUSSED REFTEL ARE DIRECTLY RELATED TO PURPOSE OF LAWSON'S VISIT, EMBASSY AND CG MAY WISH, AT THEIR DISCRETION, TO BRING HIM UP TO DATE ON EMBASSY'S EFFORTS. RESPONSE TO REFTEL PARA 5 FOLLOWS. INGERSOLL

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## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** COTTON, CONTRACTS  
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**Draft Date:** 10 MAR 1975  
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**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ElyME  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
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**Review Date:** 30 JUN 2003  
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**Subject:** COTTON CONTRACT PROBLEM  
**TAGS:** EAGR, EFIN, ETRD, KS, RP, TH, TW, PK  
**To:** KARACHI  
**Type:** TE  
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